

Sales Manager - Europe

For our client, a mining and chemical multinational, we are looking for a sales manager who will be responsible for the sales of lithium products in Europe. He or she will report to the sales director Lithium. **You will work from the Belgian office in Antwerp.**

Why is this job something for you?

- You will find yourself in a challenging sales function within a healthy international company in full expansion.
- Within the company there are on the long term many (international) career opportunities for people who show potential.
- In addition, you can count on an interesting salary package supplemented by a company car, bonus and a strong health plan.

What are you going to do ?

- Prepare quotations and negotiate sales agreements with current and potential Lithium customers in Europe;
- Develop budgets, sales projections and market intelligence reports, forecasting, update in volume and pricing.
- Deliver commercial support, build relationships and search for new business opportunities within the assigned European key customer accounts, customer and other marketing visits, like fairs.
- Supervise the sales delivery coordination and documental and system processing of sales orders, inventory management.
- Handle and follow-up claims, questionnaires, and audit documentation via Salesforce.

Who are we looking for ?

- You have a Master degree in Economics or Business related.
- You have a few years work experience (3 to 5 years) in a commercial sales function.
- Preferred business experience in Raw Materials, industrial products of chemicals
- You recognize opportunities and you are flexible and able to work independently.
- You can work in team and coordinate with other departments as logistics, sales administration and finance.
- You are pro-active, down-to earth and have strong communication skills.
- You are fluent in English and Dutch. Knowledge of other European languages is an asset.
- You are prepared to travel 25 % of your time in Europe.



Apply ?

This can easily be done by email on info@clearskyselection.be

For more information about this opportunity, you can always contact Koen Van Hoyer, manager at Clear Sky Selection on 0499-593046

If you apply, you agree to the privacy policy of Clear Sky Selection: <https://www.clearskyselection.be/privacy-regeling>.