

## Technical Sales Representative – Specialty fertilizers – Romania

For our client, a mining and chemical multinational, we are looking for a sales representative who will be responsible for the sales of fertilizer products in Romania.

### Why is this job something for you?

- You will find yourself in a challenging sales function within a healthy international company in full expansion.
- Within the company there are on the long term many (international) career opportunities for people who show potential.
- In addition, you can count on an interesting salary package.

### What are you going to do ?

- Home office based job in Romania, with intensive, regular travelling through the different regions of Romania.
- Provide technical advice to customers to promote and implement fertilizing solutions
- Cooperate with company marketing and technical team to prepare and customize company fertilizing programs to local conditions
- Sell range of specialty crop nutrition products from distributors to farmers
- Support an existing customer base and generate cooperation with new ones among field vegetables, greenhouse vegetables and fruits growers
- Conduct farmers' technical trainings
- Conduct and supervise product performance field trials

### Who are we looking for ?

- Confirmed horticulture or agriculture qualifications are essential
- Experienced in selling to the horticultural / agricultural sector and adding value to product sales through providing technical advice directly to the grower
- Have ability to work from home, with excellent planning and time management skills.
- Have technical authority and people skills to develop positive personal relationships, both with customers and colleagues.
- Besides native Romanian language knowledge of English language on communicative level

### Apply ?

This can easily be done by email on [info@clearskyselection.be](mailto:info@clearskyselection.be)

For more information about this opportunity, you can always contact Koen Van Hoyer, manager at Clear Sky Selection on the above emailaddress..